

**CONGRESSIONALLY DIRECTED SPENDING REQUESTS APRIL 2022**

<b>ENTITY</b>	<b>COUNTY</b>	<b>CONGRESSMAN</b>	<b>PROJECT TITLE</b>	<b>PROJECT AMOUNT</b>
Round Mountain Water and Sanitary District	Custer	Bennet	Round Mountain Wastewater Treatment Facility	\$ 2,891,000.00
Fremont County Economic Development Corp	Fremont	Bennet	Fremont County Workforce Housing	\$ 8,000,000.00
Town of Westcliffe	Custer	Hickenlooper	Hermit Park Improvements	\$ 500,000.00
Prowers County	Prowers	Bennet	Prowers County Courthouse Annex	\$ 1,000,000.00
Prowers County	Prowers	Bennet	Prowers County EMT Training & Recruitment	\$ 250,000.00
Prowers County	Prowers	Bennet	Prowers County Rural Fire Station	\$ 1,500,000.00
Leadville Lake County EDC	Lake	Bennet	Lake County Entrepreneurial Ecosystem	\$ 346,000.00
SCEDD	Pueblo	Bennet/ Hickenlooper	Southern Colorado Surface Transportation Revolving Loan Fund Letter of Support	\$ 2,050,000.00 \$ 16,537,000.00

REQUEST AMOUNT	SUBMIT ONLY	SUBMIT AND TALK FURTHER ABOUT NEXT STEPS	SUBMIT/FOLLOW- UP/\$750 FEE
\$ 2,891,000.00			
\$ 3,000,000.00			X
\$ 425,000.00	X		
\$ 1,000,000.00		X	
\$ 250,000.00		X	
\$ 1,500,000.00		X	
\$ 346,000.00			
\$ 1,950,000.00			
\$ 11,362,000.00			

**SUBMIT/FOLLOW-  
UP/\$750 FEE/PROJECT  
ADMIN**

X

X

**GRANT-RELATED ACTIVITIES**

January 1 – March 31, 2022

**APPLICATIONS:**

<i>COUNTY</i>	<i>PROJECT</i>	<i>POTENTIAL FUNDER</i>	<i>PROJECT AMOUNT</i>	<i>REQUEST AMOUNT</i>
Crowley	Workforce Housing – Ordway	DOLA – EAIF	\$763,216	\$499,287
Baca	Workforce Housing – Walsh	DOLA – EAIF	\$140,000	\$70,000
Lake	Incentive Planning Grant Assistance	Lake County/Leadville	\$50,000	\$50,000
Otero	Rocky Ford Recreation Area	GOCO	\$160,000	\$150,000
Huerfano	Retail Incubator	EDA	\$846,800	\$677,440
TOTAL FOR QUARTER			\$1,960,016	\$1,446,727

**ADMINISTRATION:**

<i>GRANT</i>	<i>OWNER</i>
SBA Community Navigator Pilot Program	SCEDD
EDA Planning Grant	SCEDD
EDA CARES Supplemental	SCEDD
EDA Broadband Project	SCEDD

\*\* Administration includes required financial and progress reporting, fund requests, funding amendment, as applicable

**OUTREACH:**

Baca County	- Introduction	Prowers County	- Introduction
Kiowa County	- Introduction	Bent County	- Introduction
Bent County	- Introduction	Otero County	- Introduction
Crowley County	- Introduction	Custer County	- Introduction
Las Animas County	- Introduction	Lake County	- Introduction
Huerfano County	- Introduction	Fremont County	- Introduction
Pueblo County	- Introduction	Huerfano County	- Project Discussion
Custer County EDC	- Project Discussion	Bent County Development	- Project Discussion
San Isabel Electric	- Introduction	GMS Engineering	- Introduction
Round Mountain WSD	- Project Discussion	SECOM	- Introduction

## **Proposed fee schedule for grant research, writing, and administration**

### **Members:**

Initial Consultation: No Charge

Funding research included in annual dues

Preparation fee per project:

\$2,000 - projects up to \$250,000

\$3,000 - projects 250,001 to \$750,000

\$4,000 - projects 750,001 to \$1.5 million

\$4,500 - projects over \$1.5 million

### **Non-Members:**

Initial Consultation: No Charge

Funding research: \$75 per hour - \$150 minimum

Preparation fee per project:

\$2,500 - projects up to \$250,000

\$3,500 - projects 250,001 to \$750,000

\$4,500 - projects 750,001 to \$1.5 million

\$5,000 - projects over \$1.5 million

### **Nonprofit:**

Initial Consultation: No Charge

Funding research: \$75 per hour - \$150 minimum

Preparation fee per project:

\$75 per hour – minimum fee per project \$1,000

## **Proposed Administration fee schedule**

Services include:

- Ensuring recipient complies with Grant/loan regulations
- Account tracking
- Project set-up and close-out
- Processing reimbursement/draw requests
- Reporting as required by funding source
- Specific administration conditions required by funding source

When allowable, administration costs will be included in the application budget. SCEDD will provide administration services at that rate with no additional fees.

If funding source does not compensate for administration costs, SCEDD will provide administration at \$115 per hour. Payable at the time of project close-out.

## AGREEMENT FOR SERVICES

Project Name: \_\_\_\_\_

Total Project Cost: \_\_\_\_\_

The Southern Colorado Economic Development District (SCEDD) appreciates the opportunity to provide professional services to the \_\_\_\_\_. Following are the terms of this agreement, including the fees and costs, of SCEDD's services.

1. Scope of Representation. SCEDD agrees to assist \_\_\_\_\_ with the preparation and submittal of a \_\_\_\_\_ application to the \_\_\_\_\_.
  
2. Fees and Costs. Regarding these services, SCEDD will bill the \_\_\_\_\_ at its (Member, non-member, nonprofit) rate as stipulated on the attached fee schedule. All SCEDD expenses are included in the lump sum compensation figure, and no additional fees shall be charged. SCEDD will invoice the \_\_\_\_\_ upon submission of completed application to the \_\_\_\_\_. The \_\_\_\_\_ agrees to remit payment within 30 days.
  
3. Termination. This Agreement may be terminated upon thirty (30) days written notice, by either party. In the event the Agreement is terminated, SCEDD shall be entitled to compensation for work performed up to the termination notice date according to the hourly rate stipulated in the fee schedule.

SCEDD, by and through its duly authorized representative, hereby agrees to the above terms and condition.

By: \_\_\_\_\_  
Name: Eric Gubelman  
Title: Executive Director

\_\_\_\_\_, by and through its duly authorized representative, hereby agrees to the above terms and condition.

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

Administration Services to be provided by SCEDD according to the fee schedule. \_\_\_\_\_



## **Southern Colorado Economic Development District Planning and Technical Services Update**

**To: SCEDD Board of Directors**

**Date: April 13, 2022**

**From: Michael Yerman, Senior Planner/Local Government Liaison**

### **Update:**

At this time, SCEDD has four active planning and technical service contracts with our local governments.

#### **City of Trinidad Workforce Housing Incentives**

Total Contract: \$10,000-\$15,000

Remaining Contract: \$2,500-\$4,500

Timeframe to complete: End of May

Update:

SCEDD has been working with the City of Trinidad on the creation of incentive programs that can be implemented to leverage local government funds for the creation of workforce housing. The City is wrapping up a Needs Assessment this month which outlined the need for additional workforce housing. The incentives being investigated include tap fee waivers, direct gap funding for the revitalization of downtown vacant rental units, and gap funding for target residential projects that can leverage additional outside grant resources.

#### **Lake County/City of Leadville DOLA Planning Grant**

Total Contract: \$50,000

Remaining Contract: \$40,000

Timeframe to complete: End of November

Update:

SCEDD has been contracted by Lake County and the City of Leadville with funds from the DOLA HB21-1271 Planning Grant through the end of November to assist existing staff with the County's and City's ongoing affordable housing efforts including providing technical assistance on the following:

- Completion of the Lake County Housing Guidelines
- Assistance with formalizing structure Regional Housing Authority, as needed
- Creation of development strategies for workforce housing
- Development of a public process that identifies public sites for housing, cost proformas, entitlement process, and concept designs to allow both local governments to apply for the DOLA Affordable Housing Development Incentives Grant (due fall 2022) for the construction of an affordable housing project
- Begin discussions with County and City Staff on how to implement Land Use Code updates under DOLA's qualified strategies

### **City of La Junta DOLA REDI Grant**

Total Contract: \$80,000

Remaining Contract: \$80,000

Timeframe to complete: August 2023

Update:

SCEDD plans to work directly with City staff and the City Council over 18 months to review and amend policies that encourage growth and development. This includes ensuring attendance at staff meetings and biweekly visits to work directly with City staff. Also, throughout the process, SCEDD will review land use policies and infrastructure plans to allow the expansion of the City's utilities to absorb additional capacity to foster workforce housing development. SCEDD will assist the City in their pursuit to find additional resources to deal with blighted neighborhoods as well as in the downtown. Throughout the process SCEDD will monitor potential external grant funding assistance from both Federal and State agencies for the City's water, wastewater, and road infrastructure that could allow additional capacity for job creation and workforce housing development. SCEDD will assist as necessary with grant writing services. Potential plans and programs that will result from these efforts include the following:

- Implementation of previous recommendations from Economic Planning Studies
- Work with staff and City Council on 5 year strategic planning
- Vision and goal alignment for a creation of the City's 5-year workforce housing development plan
- Solicit public input from elected boards, businesses, community groups, and residents on economic resiliency and workforce housing implementation
- Creation of development strategies and policies for workforce housing
- Development of incentive programs to incubate the development of workforce housing through private/public partnerships
- Voluntary property maintenance code program
- Land use and zoning technical assistance for infill development and annexation policies

### **Huerfano County Workforce Housing Planning Technical Assistance**

Total Contract: \$16,000-\$23,000

Remaining Contract: \$23,000

Timeframe to complete: July 2022

Update:

SCEDD is assisting Huerfano County with working on the feasibility of a 20-40 unit attainable workforce housing project in Huerfano County to address workforce housing issues. Multiple sites are being investigated including the 7 Northlands lots, 4 county owned infill lots, and the La Veta football field site. Local government participation and collaboration will be essential to the success of this project. The number of units would be based on presales of units. SCEDD will be working with the County staff to create a budget and release a potential developer RFQ for the construction of workforce housing by the end of July. Additional services including project management and oversight maybe added as the project progresses.





## Southern Colorado Economic Development District SE Workforce Housing Update

**To: SCEDD Board of Directors**

**Date: April 13, 2022**

**From: Michael Yerman, Senior Planner/Local Government Liaison**

### **Update:**

The SE workforce housing project is entering into the construction phase. Groundbreaking is slated for the end of this month. At this time, the project has netted SCEDD with \$160,000 in planning fees for the predevelopment and sales portion of the project. \$75,000 of these fees came through the Opportunity Zone Investor for the work done on preparing their four sites for construction.

At this time, there are 83 units under contract. In phase 1, there are 12 single-family homes being purchased by individuals and an additional 7 under contract by the local governments. Phase 2 has 64 rental duplex units being purchased by the opportunity zone investor.

SCEDD will receive additional revenue at the time of sale of each unit. It is anticipated that 40 units will close by the end of 2022. The remaining units will be revenue for 2023. Here is a breakdown of the anticipated revenue's for both SCEDD and SECED.

	<u>Phase I</u>	<u>Phase II</u>	<u>Phase I</u>	<u>Phase II</u>	<u>Total Revenues</u>
SCEDD	2.0%	1.5%	\$74,000	\$172,500	\$246,500
SECED	1.5%	1.5%	\$55,500	\$172,500	\$228,000

It is anticipated that roughly \$120,000 in sales revenue will come in by the end of this fiscal year for a total of \$280,000 with the additional planning fees for 2022.

This project is anticipated to generate an additional \$126,500 in revenue for 2023.



## CDFA Strategic Planning Session

SCEDD Office at 121 W. City Center Drive, Pueblo CO

AGENDA:

### Wednesday, May 4th

		WHO SHOULD ATTEND
12:00pm - 2:00pm	Lunch & Opening	<i>SCEDD Staff</i>
2:00pm - 2:30pm	Break	
2:30pm - 5:00pm	Strategic Planning Session (Part I)	<i>SCEDD Staff External stakeholders Board (optional)</i>

### Thursday, May 5th

10:00am - 12:00pm	Strategic Planning Session (Part II) <ul style="list-style-type: none"> <li>● Share research &amp; findings</li> <li>● Present recommendations</li> </ul>	<i>SCEDD Staff Board</i>
12:00pm - 1:00pm	Lunch	<i>SCEDD Staff Board (optional)</i>
1:00pm - 4:00pm	Education <ul style="list-style-type: none"> <li>● RLFs, angel networks, early stage capital</li> <li>● Program design, operations, governance</li> </ul>	<i>SCEDD Staff Board (optional)</i>