

Organization Revenues					2022 committed and near committed revenue
Type of revenue	Funder (Customer)	Funding description	Which program?	Notes	
Dues: Local Government	13 SCEED Counties	Dues	G & A	Used for G & A expenses mostly	
Grants: Federal	EDA	Cares Grant	CARES	This \$400K grant expires at end of June, 2022. It was used to pay for John, Bob (now gone), Brent, Miriam, and Michael. Michael is being moved off of this grant because he is generating consulting money in our Planning and Engineering Program.	
Grants: Federal	EDA	Planning Grant	G & A	Annual \$70k grant used for Exec Director Salary. All of this money will be used for our Broadband program, but this is not the only revenue source for the Broadband program. We have ARPA grants from counties	
Grants: Federal	EDA	ARPA Broadband Grant	Broadband	Pending, about \$600k, will pay Coordinator expenses for a year-plus plus a broadband study ("contractual expense" in federal budget parlance)	
Grants: Federal	EDA	Build Back Better Grant	(Pending) Access to Capital and Economic Development)	Applied for. Phase I grant is for \$500k in planning money, most of which will be a pass through to other organizations. About \$400k is for feasibility study for inland port. About \$50k is money SCEED will spend directly, to plan for a follow up application to fund a revolving loan fund, structure for seed and private equity fund (Access to Capital) and a sector-specific economic developer (Economic Development). If we get Phase II grant, this will be revenue for those two programs.	
Grants: Federal	SBA Navigator	SBA Navigator	Small Business, G & A	Funding small business program	50000
Grants: Foundation	El Pomar		El Pomar	capacity building grant to help fund workshops and webinars on grant writing	
Grants: Foundation	Esy		Esy	Small grant to help makers market product	
Grants: Foundation	Colorado Trust	Broadband Grant	Broadband, Planning, and Grant assistance	This \$300K grant is a reimbursement grant from a foundation and is flexible money that can be used anywhere in the Broadband class. Most likely will be used for salary and grant match	
Grants: Local Government	13 SCEED Counties	ARPA grants	Broadband, Planning, and Grant assistance	Federal sourced money sent through counties, cannot be used for federal match. To date, about \$800k obligated but not collected. Pueblo County money is restricted to broadband programs; others may be used for any ARPA-eligible work (i.e. water and sewer planning or grant administration)	
Grants: Local Government	Chaffee	Chaffee broadband grant	Broadband	Similar to county ARPA grants, but Chaffee County's \$60k did not come from federal sources; it is being used as a federal match to EDA broadband grant	
Grants: State	OEDIT				
Grants: State	CHFA		Access to Capital		
Interest Revenue					
Program Revenue: Grant TA and Administration	Various		Unrestricted	Leslie Mastroianni--Actively pursuing planning projects as a result of the CEOS	
Program Revenue: Planning and Consulting TA	Various	Consulting fees	Unrestricted	Michael Verman--We are actively pursuing planning projects as a result of the CEOS	
Program Revenue: Loan fees	Various			This will be incidental revenue for Access to Capital program as we stand up loan products	
Program Revenue: Planning and Consulting TA	Leadville	Consulting fees	Unrestricted	Michael Verman	25000
Program Revenue: Planning and Consulting TA	Trinidad	Consulting fees	Unrestricted	Michael Verman	30000
Program Revenue: Planning and Consulting TA	4 Points Funding	Planning fees	Unrestricted	\$75k planning fee for Phase II	75000
Program Revenue: Planning and Consulting TA	SCECD	Planning and consulting fees	Unrestricted	\$85k planning money in Phase I, 2.5 percent of housing sales in Phase I, 1.5 percent of housing sales in Phase II	605000
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