

Economic Overview



Otero County, Colorado







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# Demographic Profile

The population in Otero County, Colorado was 18,282 per American Community Survey data for 2015-2019.

The region has a civilian labor force of 7,587 with a participation rate of 52.4%. Of individuals 25 to 64 in Otero County, Colorado, 19.3% have a bachelor’s degree or higher which compares with 33.5% in the nation.

The median household income in Otero County, Colorado is $38,169 and the median house value is $94,900.

| **Summary1** |
| --- |
|  | **Percent** | **Value** |
|  | **Otero County, Colorado** | **Colorado** | **USA** | **Otero County, Colorado** | **Colorado** | **USA** |
| **Demographics** |
| Population (ACS) | — | — | — | 18,282 | 5,610,349 | 324,697,795 |
| Male | 48.7% | 50.3% | 49.2% | 8,904 | 2,823,201 | 159,886,919 |
| Female | 51.3% | 49.7% | 50.8% | 9,378 | 2,787,148 | 164,810,876 |
| Median Age2 | — | — | — | 39.9 | 36.7 | 38.1 |
| Under 18 Years | 24.1% | 22.5% | 22.6% | 4,410 | 1,261,005 | 73,429,392 |
| 18 to 24 Years | 9.5% | 9.3% | 9.4% | 1,735 | 523,765 | 30,646,327 |
| 25 to 34 Years | 10.4% | 15.5% | 13.9% | 1,907 | 871,500 | 45,030,415 |
| 35 to 44 Years | 12.1% | 13.6% | 12.6% | 2,210 | 764,183 | 40,978,831 |
| 45 to 54 Years | 10.5% | 12.7% | 13.0% | 1,913 | 713,520 | 42,072,620 |
| 55 to 64 Years | 13.3% | 12.5% | 12.9% | 2,436 | 702,670 | 41,756,414 |
| 65 to 74 Years | 11.1% | 8.5% | 9.1% | 2,030 | 478,345 | 29,542,266 |
| 75 Years, and Over | 9.0% | 5.3% | 6.5% | 1,641 | 295,361 | 21,241,530 |
| Race: White | 90.1% | 84.0% | 72.5% | 16,479 | 4,712,574 | 235,377,662 |
| Race: Black or African American | 0.6% | 4.2% | 12.7% | 113 | 233,647 | 41,234,642 |
| Race: American Indian and Alaska Native | 1.2% | 1.0% | 0.8% | 218 | 54,847 | 2,750,143 |
| Race: Asian | 0.9% | 3.2% | 5.5% | 167 | 178,147 | 17,924,209 |
| Race: Native Hawaiian and Other Pacific Islander | 0.1% | 0.2% | 0.2% | 13 | 8,643 | 599,868 |
| Race: Some Other Race | 4.0% | 3.9% | 4.9% | 732 | 216,767 | 16,047,369 |
| Race: Two or More Races | 3.1% | 3.7% | 3.3% | 560 | 205,724 | 10,763,902 |
| Hispanic or Latino (of any race) | 41.9% | 21.5% | 18.0% | 7,658 | 1,208,172 | 58,479,370 |
| **Population Growth** |
| Population (Pop Estimates)4 | — | — | — | 18,201 | 5,807,719 | 329,484,123 |
| Population Annual Average Growth4 | -0.4% | 1.4% | 0.6% | -66 | 76,018 | 2,015,698 |
| People per Square Mile | — | — | — | 14.5 | 55.6 | 92.9 |
| **Economic** |
| Labor Force Participation Rate and Size (civilian population 16 years and over) | 52.4% | 68.1% | 63.2% | 7,587 | 3,035,960 | 163,555,585 |
| Prime-Age Labor Force Participation Rate and Size (civilian population 25-54) | 78.4% | 84.7% | 82.1% | 4,727 | 1,972,225 | 104,634,905 |
| Armed Forces Labor Force | 0.0% | 0.8% | 0.4% | 0 | 33,671 | 1,073,907 |
| Veterans, Age 18-64 | 4.7% | 6.0% | 4.6% | 479 | 211,937 | 9,143,042 |
| Veterans Labor Force Participation Rate and Size, Age 18-64 | 69.9% | 79.5% | 76.6% | 335 | 168,558 | 7,003,778 |
| Median Household Income2 | — | — | — | $38,169 | $72,331 | $62,843 |
| Per Capita Income | — | — | — | $21,110 | $38,226 | $34,103 |
| Mean Commute Time (minutes) | — | — | — | 16.2 | 25.8 | 26.9 |
| Commute via Public Transportation | 0.1% | 3.0% | 5.0% | 8 | 87,734 | 7,641,160 |
| **Educational Attainment, Age 25-64** |
| No High School Diploma | 10.9% | 8.0% | 10.9% | 925 | 245,575 | 18,550,150 |
| High School Graduate | 29.8% | 20.7% | 25.7% | 2,526 | 632,736 | 43,627,868 |
| Some College, No Degree | 27.7% | 20.7% | 20.7% | 2,347 | 631,698 | 35,174,790 |
| Associate's Degree | 12.2% | 8.9% | 9.1% | 1,037 | 270,468 | 15,526,064 |
| Bachelor's Degree | 12.8% | 26.9% | 21.2% | 1,085 | 822,135 | 35,997,848 |
| Postgraduate Degree | 6.4% | 14.7% | 12.3% | 546 | 449,261 | 20,961,560 |
| **Housing** |
| Total Housing Units | — | — | — | 8,999 | 2,386,475 | 137,428,986 |
| Median House Value (of owner-occupied units)2 | — | — | — | $94,900 | $343,300 | $217,500 |
| Homeowner Vacancy | 0.3% | 1.1% | 1.6% | 14 | 14,983 | 1,257,737 |
| Rental Vacancy | 7.5% | 4.8% | 6.0% | 229 | 38,254 | 2,793,023 |
| Renter-Occupied Housing Units (% of Occupied Units) | 36.1% | 34.8% | 36.0% | 2,786 | 747,259 | 43,481,667 |
| Occupied Housing Units with No Vehicle Available (% of Occupied Units) | 10.9% | 5.1% | 8.6% | 844 | 109,324 | 10,395,713 |
| **Social** |
| Poverty Level (of all people) | 23.7% | 10.3% | 13.4% | 4,226 | 565,873 | 42,510,843 |
| Households Receiving Food Stamps/SNAP | 17.6% | 7.5% | 11.7% | 1,358 | 161,543 | 14,171,567 |
| Enrolled in Grade 12 (% of total population) | 1.8% | 1.3% | 1.4% | 323 | 73,560 | 4,422,344 |
| Disconnected Youth3 | 2.7% | 2.4% | 2.5% | 38 | 6,997 | 423,273 |
| Children in Single Parent Families (% of all children) | 36.2% | 27.2% | 34.1% | 1,441 | 328,712 | 23,790,005 |
| Uninsured | 10.3% | 7.6% | 8.8% | 1,869 | 420,782 | 28,248,613 |
| With a Disability, Age 18-64 | 16.7% | 8.6% | 10.3% | 1,706 | 300,250 | 20,187,604 |
| With a Disability, Age 18-64, Labor Force Participation Rate and Size | 34.1% | 50.4% | 42.2% | 582 | 151,253 | 8,509,463 |
| Foreign Born | 5.0% | 9.7% | 13.6% | 917 | 546,513 | 44,011,870 |
| Speak English Less Than Very Well (population 5 yrs and over) | 4.1% | 5.8% | 8.4% | 709 | 304,772 | 25,615,365 |

Source: [JobsEQ®](http://www.chmuraecon.com/jobseq)

1. American Community Survey 2015-2019, unless noted otherwise

2. Median values for certain aggregate regions (such as MSAs) may be estimated as the weighted averages of the median values from the composing counties.

3. Disconnected Youth are 16-19 year olds who are (1) not in school, (2) not high school graduates, and (3) either unemployed or not in the labor force.

4. Census 2020, annual average growth rate since 2010

# Employment Trends

As of 2021Q1, total employment for Otero County, Colorado was 6,671 (based on a four-quarter moving average). Over the year ending 2021Q1, employment declined 2.7% in the region.



Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2020Q4 with preliminary estimates updated to 2021Q1.

# Unemployment Rate

The unemployment rate for Otero County, Colorado was 6.8% as of June 2021. The regional unemployment rate was higher than the national rate of 6.1%. One year earlier, in June 2020, the unemployment rate in Otero County, Colorado was 8.4%.



Unemployment rate data are from the Local Area Unemployment Statistics, provided by the Bureau of Labor Statistics and updated through June 2021.

# Wage Trends

The average worker in Otero County, Colorado earned annual wages of $40,494 as of 2021Q1. Average annual wages per worker increased 6.5% in the region over the preceding four quarters. For comparison purposes, annual average wages were $63,393 in the nation as of 2021Q1.



Annual average wages per worker data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2020Q4 with preliminary estimates updated to 2021Q1.

# Cost of Living Index

The Cost of Living Index estimates the relative price levels for consumer goods and services. When applied to wages and salaries, the result is a measure of relative purchasing power. The cost of living is 14.0% lower in Otero County, Colorado than the U.S. average.

| **Cost of Living Information** |
| --- |
|  | **Annual Average Salary** | **Cost of Living Index (Base US)** | **US Purchasing Power** |
| Otero County, Colorado | $40,494 | 86.0 | $47,093 |
| Colorado | $65,645 | 109.9 | $59,755 |
| USA | $63,393 | 100.0 | $63,393 |

Source: [JobsEQ®](http://www.chmuraecon.com/jobseq)

Data as of 2021Q1

Cost of Living per C2ER, data as of 2021Q1, imputed by Chmura where necessary.

# Industry Snapshot

The largest sector in Otero County, Colorado is Health Care and Social Assistance, employing 1,223 workers. The next-largest sectors in the region are Educational Services (793 workers) and Retail Trade (757). High location quotients (LQs) indicate sectors in which a region has high concentrations of employment compared to the national average. The sectors with the largest LQs in the region are Agriculture, Forestry, Fishing and Hunting (LQ = 4.84), Utilities (2.35), and Mining, Quarrying, and Oil and Gas Extraction (2.16).



Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2020Q4 with preliminary estimates updated to 2021Q1.

Sectors in Otero County, Colorado with the highest average wages per worker are Utilities ($67,181), Transportation and Warehousing ($64,966), and Finance and Insurance ($60,769). Regional sectors with the best job growth (or most moderate job losses) over the last 5 years are Construction (+56 jobs), Mining, Quarrying, and Oil and Gas Extraction (+45), and Retail Trade (+35).

Over the next 5 years, employment in Otero County, Colorado is projected to contract by 44 jobs. The fastest growing sector in the region is expected to be Health Care and Social Assistance with a +1.1% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Health Care and Social Assistance (+66 jobs), Accommodation and Food Services (+8), and Professional, Scientific, and Technical Services (+2).

|  | **Current** | **5-Year History** | **5-Year Forecast** |
| --- | --- | --- | --- |
| **NAICS** | **Industry** | **Empl** | **Avg Ann Wages** | **LQ** | **Empl Change** | **Ann %** | **Total Demand** | **Exits** | **Transfers** | **Empl Growth** | **Ann % Growth** |
| 62 | Health Care and Social Assistance | 1,223 | $46,018 | 1.23 | -2 | 0.0% | 656 | 290 | 300 | 66 | 1.1% |
| 61 | Educational Services | 793 | $33,934 | 1.46 | -76 | -1.8% | 351 | 175 | 189 | -12 | -0.3% |
| 44 | Retail Trade | 757 | $29,279 | 1.09 | 35 | 1.0% | 470 | 219 | 277 | -27 | -0.7% |
| 31 | Manufacturing | 545 | $44,722 | 0.99 | -7 | -0.3% | 236 | 101 | 173 | -38 | -1.5% |
| 92 | Public Administration | 532 | $41,034 | 1.59 | 8 | 0.3% | 243 | 103 | 140 | 0 | 0.0% |
| 72 | Accommodation and Food Services | 526 | $18,200 | 1.09 | -30 | -1.1% | 437 | 190 | 239 | 8 | 0.3% |
| 11 | Agriculture, Forestry, Fishing and Hunting | 461 | $43,426 | 4.84 | -39 | -1.6% | 231 | 105 | 141 | -14 | -0.6% |
| 23 | Construction | 414 | $42,931 | 1.05 | 56 | 3.0% | 204 | 73 | 130 | 1 | 0.0% |
| 42 | Wholesale Trade | 265 | $39,642 | 1.04 | 15 | 1.2% | 125 | 51 | 85 | -12 | -0.9% |
| 48 | Transportation and Warehousing | 192 | $64,966 | 0.58 | -49 | -4.5% | 92 | 42 | 57 | -8 | -0.8% |
| 81 | Other Services (except Public Administration) | 190 | $25,519 | 0.66 | -19 | -1.9% | 109 | 49 | 59 | 1 | 0.1% |
| 52 | Finance and Insurance | 175 | $60,769 | 0.62 | -12 | -1.3% | 77 | 31 | 50 | -4 | -0.4% |
| 54 | Professional, Scientific, and Technical Services | 142 | $59,577 | 0.30 | 19 | 2.9% | 63 | 23 | 38 | 2 | 0.3% |
| 56 | Administrative and Support and Waste Management and Remediation Services | 108 | $27,197 | 0.26 | -18 | -3.1% | 64 | 26 | 36 | 2 | 0.3% |
| 51 | Information | 103 | $54,430 | 0.78 | -32 | -5.3% | 34 | 17 | 30 | -13 | -2.6% |
| 22 | Utilities | 85 | $67,181 | 2.35 | -4 | -0.8% | 36 | 14 | 24 | -2 | -0.5% |
| 53 | Real Estate and Rental and Leasing | 65 | $41,828 | 0.56 | -11 | -3.2% | 31 | 15 | 18 | -1 | -0.5% |
| 21 | Mining, Quarrying, and Oil and Gas Extraction | 52 | $42,247 | 2.16 | 45 | 52.2% | 27 | 9 | 18 | 0 | 0.1% |
| 71 | Arts, Entertainment, and Recreation | 39 | $36,745 | 0.39 | -4 | -1.8% | 30 | 13 | 16 | 2 | 1.0% |
| 55 | Management of Companies and Enterprises | 3 | $27,896 | 0.03 | -3 | -13.6% | 1 | 1 | 1 | 0 | 0.2% |
| 99 | Unclassified | 0 | n/a | 0.00 | -5 | n/a | 0 | 0 | 0 | 0 |  |
|  | **Total - All Industries** | **6,671** | **$40,494** | **1.00** | **-132** | **-0.4%** | **3,575** | **1,547** | **2,072** | **-44** | **-0.1%** |

Source: [JobsEQ®](http://www.chmuraecon.com/jobseq)

Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2020Q4 with preliminary estimates updated to 2021Q1. Forecast employment growth uses national projections adapted for regional growth patterns.

# Occupation Snapshot

The largest major occupation group in Otero County, Colorado is Office and Administrative Support Occupations, employing 717 workers. The next-largest occupation groups in the region are Sales and Related Occupations (634 workers) and Educational Instruction and Library Occupations (552). High location quotients (LQs) indicate occupation groups in which a region has high concentrations of employment compared to the national average. The major groups with the largest LQs in the region are Farming, Fishing, and Forestry Occupations (LQ = 3.74), Community and Social Service Occupations (1.75), and Educational Instruction and Library Occupations (1.49).

Occupation groups in Otero County, Colorado with the highest average wages per worker are Legal Occupations ($109,000), Management Occupations ($80,500), and Architecture and Engineering Occupations ($78,800). The unemployment rate in the region varied among the major groups from 1.6% among Legal Occupations to 14.9% among Food Preparation and Serving Related Occupations.

Over the next 5 years, the fastest growing occupation group in Otero County, Colorado is expected to be Healthcare Support Occupations with a +1.9% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Healthcare Support Occupations (+36 jobs) and Community and Social Service Occupations (+12). Over the same period, the highest separation demand (occupation demand due to retirements and workers moving from one occupation to another) is expected in Food Preparation and Serving Related Occupations (443 jobs) and Sales and Related Occupations (442).

| **Otero County, Colorado, 2021Q11** |
| --- |
|  | **Current** | **5-Year History** | **5-Year Forecast** |
| **SOC** | **Occupation** | **Empl** | **Mean Ann Wages2** | **LQ** | **Unempl** | **Unempl Rate** | **Online Job Ads3** | **Empl Change** | **Ann %** | **Total Demand** | **Exits** | **Transfers** | **Empl Growth** | **Ann % Growth** |
| 43‑0000 | Office and Administrative Support | 717 | $37,300 | 0.84 | 41 | 5.4% | 19 | -61 | -1.6% | 359 | 166 | 226 | -33 | -0.9% |
| 41‑0000 | Sales and Related | 634 | $38,400 | 1.00 | 55 | 8.2% | 39 | 3 | 0.1% | 419 | 178 | 264 | -24 | -0.8% |
| 25‑0000 | Educational Instruction and Library | 552 | $42,800 | 1.49 | 30 | 5.7% | 2 | -48 | -1.6% | 234 | 109 | 130 | -5 | -0.2% |
| 11‑0000 | Management | 531 | $80,500 | 1.18 | 9 | 2.1% | 8 | -20 | -0.7% | 215 | 104 | 125 | -14 | -0.5% |
| 35‑0000 | Food Preparation and Serving Related | 514 | $27,500 | 1.07 | 91 | 14.9% | 23 | -32 | -1.2% | 453 | 181 | 262 | 9 | 0.4% |
| 53‑0000 | Transportation and Material Moving | 468 | $37,300 | 0.82 | 39 | 7.8% | 33 | -4 | -0.2% | 275 | 104 | 180 | -9 | -0.4% |
| 29‑0000 | Healthcare Practitioners and Technical | 440 | $69,300 | 1.10 | 10 | 2.5% | 40 | 33 | 1.6% | 139 | 56 | 73 | 11 | 0.5% |
| 51‑0000 | Production | 412 | $38,000 | 1.06 | 26 | 6.3% | 8 | -11 | -0.5% | 187 | 74 | 141 | -28 | -1.4% |
| 31‑0000 | Healthcare Support | 363 | $30,000 | 1.19 | 21 | 5.3% | 10 | -1 | -0.1% | 280 | 119 | 125 | 36 | 1.9% |
| 47‑0000 | Construction and Extraction | 348 | $42,300 | 1.11 | 31 | 8.3% | 1 | 49 | 3.1% | 194 | 57 | 136 | 1 | 0.1% |
| 13‑0000 | Business and Financial Operations | 284 | $62,600 | 0.72 | 6 | 2.6% | 5 | 12 | 0.9% | 134 | 39 | 96 | -1 | 0.0% |
| 49‑0000 | Installation, Maintenance, and Repair | 249 | $45,900 | 0.97 | 14 | 5.4% | 15 | -4 | -0.3% | 117 | 38 | 82 | -3 | -0.2% |
| 21‑0000 | Community and Social Service | 211 | $44,400 | 1.75 | 4 | 1.9% | 28 | -6 | -0.6% | 126 | 37 | 78 | 12 | 1.1% |
| 37‑0000 | Building and Grounds Cleaning and Maintenance | 186 | $31,300 | 0.86 | 19 | 9.0% | 5 | -16 | -1.6% | 126 | 52 | 70 | 3 | 0.3% |
| 45‑0000 | Farming, Fishing, and Forestry | 170 | $34,400 | 3.74 | 17 | 9.4% | n/a | -15 | -1.7% | 133 | 33 | 103 | -3 | -0.3% |
| 33‑0000 | Protective Service | 153 | $44,100 | 1.06 | 9 | 5.2% | 2 | 3 | 0.4% | 77 | 34 | 44 | 0 | 0.0% |
| 39‑0000 | Personal Care and Service | 140 | $31,900 | 0.85 | 22 | 12.6% | 2 | -4 | -0.6% | 110 | 47 | 60 | 3 | 0.5% |
| 15‑0000 | Computer and Mathematical | 91 | $74,200 | 0.43 | 2 | 2.1% | 7 | 2 | 0.4% | 32 | 8 | 26 | -1 | -0.2% |
| 27‑0000 | Arts, Design, Entertainment, Sports, and Media | 67 | $38,900 | 0.57 | 4 | 8.9% | 5 | -20 | -5.0% | 34 | 13 | 23 | -2 | -0.7% |
| 17‑0000 | Architecture and Engineering | 61 | $78,800 | 0.52 | 2 | 2.9% | n/a | 3 | 1.1% | 21 | 7 | 16 | -2 | -0.6% |
| 19‑0000 | Life, Physical, and Social Science | 48 | $74,900 | 0.77 | 1 | 3.4% | 4 | 4 | 1.6% | 21 | 5 | 17 | 0 | 0.0% |
| 23‑0000 | Legal | 35 | $109,000 | 0.60 | 1 | 1.6% | 1 | 0 | -0.1% | 11 | 4 | 7 | 0 | 0.1% |
|  | **Total - All Occupations** | **6,671** | **$45,500** | **1.00** | **452** | **6.7%** | **256** | **-132** | **-0.4%** | **3,704** | **1,465** | **2,283** | **-44** | **-0.1%** |

Source: [JobsEQ®](http://www.chmuraecon.com/jobseq)

Data as of 2021Q1 unless noted otherwise

Note: Figures may not sum due to rounding.

1. Data based on a four-quarter moving average unless noted otherwise.

2. Wage data are as of 2020 and represent the average for all Covered Employment

3. Data represent found online ads active within the last thirty days in the selected region; data represents a sampling rather than the complete universe of postings. Ads lacking zip code information but designating a place (city, town, etc.) may be assigned to the zip code with greatest employment in that place for queries in this analytic. Due to alternative county-assignment algorithms, ad counts in this analytic may not match that shown in RTI (nor in the popup window ad list).

Occupation employment data are estimated via industry employment data and the estimated industry/occupation mix. Industry employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and currently updated through 2020Q4, imputed where necessary with preliminary estimates updated to 2021Q1. Wages by occupation are as of 2020 provided by the BLS and imputed where necessary. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

# Industry Clusters

A cluster is a geographic concentration of interrelated industries or occupations. The industry cluster in Otero County, Colorado with the highest relative concentration is Agricultural with a location quotient of 4.69. This cluster employs 467 workers in the region with an average wage of $42,920. Employment in the Agricultural cluster is projected to contract in the region about 0.6% per year over the next ten years.



Location quotient and average wage data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics, imputed where necessary, and updated through 2020Q4 with preliminary estimates updated to 2021Q1. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

# Education Levels

Expected growth rates for occupations vary by the education and training required. While all employment in Otero County, Colorado is projected to contract 0.1% over the next ten years, occupations typically requiring a postgraduate degree are expected to grow 0.7% per year, those requiring a bachelor’s degree are forecast to contract 0.0% per year, and occupations typically needing a 2-year degree or certificate are expected to grow 0.1% per year.



Employment by occupation data are estimates are as of 2021Q1. Education levels of occupations are based on BLS assignments. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

# Gross Domestic Product

Gross Domestic Product (GDP) is the total value of goods and services produced by a region. In 2020, nominal GDP in Otero County, Colorado contracted 1.8%. This follows growth of 5.6% in 2019. As of 2020, total GDP in Otero County, Colorado was $508,341,000.



Gross Domestic Product data are provided by the Bureau of Economic Analysis, imputed by Chmura where necessary, updated through 2020.

Of the sectors in Otero County, Colorado, Health Care and Social Assistance contributed the largest portion of GDP in 2020, $78,189,000 The next-largest contributions came from Manufacturing ($47,368,000); Educational Services ($44,517,000); and Retail Trade ($42,832,000).



Gross Domestic Product data are provided by the Bureau of Economic Analysis, imputed by Chmura where necessary, updated through 2020.

# Otero County, Colorado Regional Map



# FAQ

**What is a location quotient?**

A location quotient (LQ) is a measurement of concentration in comparison to the nation. An LQ of 1.00 indicates a region has the same concentration of an industry (or occupation) as the nation. An LQ of 2.00 would mean the region has twice the expected employment compared to the nation and an LQ of 0.50 would mean the region has half the expected employment in comparison to the nation.

**What is separation demand?**

Separation demand is the number of jobs required due to separations—labor force exits (including retirements) and turnover resulting from workers moving from one occupation into another. Note that separation demand does not include all turnover—it does not include when workers stay in the same occupation but switch employers. The total projected demand for an occupation is the sum of the separation demand and the growth demand (which is the increase or decrease of jobs in an occupation expected due to expansion or contraction of the overall number of jobs in that occupation).

**What is a cluster?**

A cluster is a geographic concentration of interrelated industries or occupations. If a regional cluster has a location quotient of 1.25 or greater, the region is considered to possess a competitive advantage in that cluster.

**What is the difference between industry wages and occupation wages?**

Industry wages and occupation wages are estimated via separate data sets, often the time periods being reported do not align, and wages are defined slightly differently in the two systems (for example, certain bonuses are included in the industry wages but not the occupation wages). It is therefore common that estimates of the average industry wages and average occupation wages in a region do not match exactly.

**What is NAICS?**

The North American Industry Classification System (NAICS) is used to classify business establishments according to the type of economic activity. The NAICS Code comprises six levels, from the “all industry” level to the 6-digit level. The first two digits define the top level category, known as the “sector,” which is the level examined in this report.

**What is SOC?**

The Standard Occupational Classification system (SOC) is used to classify workers into occupational categories. All workers are classified into one of over 804 occupations according to their occupational definition. To facilitate classification, occupations are combined to form 22 major groups, 95 minor groups, and 452 occupation groups. Each occupation group includes detailed occupations requiring similar job duties, skills, education, or experience.

#### About This Report

This report and all data herein were produced by JobsEQ®, a product of Chmura Economics & Analytics. The information contained herein was obtained from sources we believe to be reliable. However, we cannot guarantee its accuracy and completeness.